



BNY Mellon has helped families build, manage and preserve their wealth for more than two centuries. Through our Family Office Services group, we apply the best thinking of our organization to the needs of the world's most financially successful families.

Leadership

BNY Mellon

- Leading global provider of securities services
 - \$22.3 trillion in assets under custody and administration¹
- Custody more than 20% of world's securities
- Clear more than 60% of U.S. Government Securities
- 11th largest global asset manager²
 - \$1.1 trillion under management¹
- 8th largest U.S. asset manager³
- #1 most admired firm in industry⁵
- World's largest corporate trustee
 - \$12 trillion in outstanding debt¹
- #1 trustee in the United States⁶
- Clients include 87% of the Fortune 500⁷

BNY Mellon Wealth Management

- Top 10 U.S. wealth manager⁴
 - \$154 billion in private client assets¹
 - Approximately \$7 billion in deposits and \$6 billion in loans outstanding¹
 - Among nation's largest family office and charitable gift services providers
- Two centuries of experience and perspective
 - Oldest private bank in U.S. history
- Expansive network of offices, close to our clients
 - Offices in 17 states and 3 countries

Family Office Services

- Expansive network of offices in the U.S, U.K. and Asia
- London office dedicated to serving the needs of ultra high-net-worth individuals and family offices in the EMEA region
- Among the largest and first established family office services providers
- Tradition of successful relationships for family offices with diverse structures and objectives
- Approximately \$62 billion in family office services client assets under management, administration or custody¹

¹As of 12/31/09. ²BNY Mellon Asset Management based on assets as of 12/31/08. Source: Pensions & Investments, October 2009.

³BNY Mellon Asset Management based on assets as of 12/31/08. Source: Institutional Investor, July 2009.

⁴BNY Mellon's wealth management business - BNY Mellon Wealth Management - is among the nation's ten largest based on 9/30/09 discretionary assets under management. BNY Mellon Wealth Management services are offered by subsidiaries of The Bank of New York Mellon Corporation, including The Bank of New York Mellon, BNY Mellon, N.A. and BNY Mellon Trust of Delaware. Source: BNY Mellon Wealth Management; based on publicly available information.

⁵BNY Mellon was ranked the No.1 most admired company in the super-regional banks category for the second consecutive year. Source: Fortune Magazine, March 16, 2009.

⁶BNY Mellon was ranked the No.1 trustee in the United States for 2009. Source: Thomson Reuters, February 22, 2010.

⁷Clients include 87% of Fortune 500. Source: Fortune Magazine, May, 2009.